



Optimizing Deal Flow Using Technology

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Learning Objectives

- Identify the technologies currently being used to manage transactions.
- Discuss how new technologies impacted how you staff and manage your teams?
- Identify the impact of technology on capital flows.
- Examine whether markets are more efficient because of new technology or whether technology has not had a big impact on the actual pricing of transactions.
- Explore the ways in which technology will impact work in the future.

