



## COLD STORAGE DEVELOPMENT AND INVESTMENT

### I.CON COLD STORAGE 2025

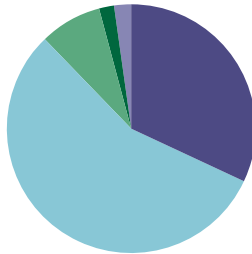
OCT. 6-7 | PHOENIX, ARIZONA  
[naiop.org/coldstorage25](http://naiop.org/coldstorage25)

**I.CON Cold Storage is the first conference created for cold storage developers, owners and investors in the U.S. I.CON Cold Storage has sold out of registrations and sponsorships two years in a row.**

**I.CON Cold Storage 2024 attracted a sold-out crowd of 650 attendees – a 40% increase from 2023.**

#### Attendees by Scope of Business

- Developers, Owners and Investors
- Architects, Engineers, Contractors and related
- Brokers
- Attorneys, Accountants, Consultants and related
- Other



#### Attendees by Title

**86%** of attendees are senior management.

**View pictures from I.CON Cold Storage 2024 (Las Vegas)** showing exhibits and sponsorship recognition:



<https://flic.kr/s/aHBqjBPcoL>

#### 2024 (Las Vegas) Attendees by Location

- 38%** Texas and Western U.S.
- 23%** Midwest
- 21%** Northeast and Mid-Atlantic
- 17%** South

#### 2023 (Atlanta) Attendees by Location

- 41%** South
- 21%** Texas and Western U.S.
- 19%** Northeast and Mid-Atlantic
- 17%** Midwest



#### What Attendees Say About I.CON Cold Storage

Understanding cold storage as a real estate asset class is still quite new. I.CON Cold Storage brought together industry leaders to share their insights so together we can better understand and strengthen the food supply chain.

Kate Lyle, Principal, LJC

This was my first I.CON Cold Storage conference, and definitely won't be my last! Having all of the industry leaders in one convention hall was great for my introduction to the world of cold storage. I look forward to furthering my connections that I made while at the conference.

Grace Green, Business Development Representative, Layton Construction

Attending I.CON Cold Storage for the first time was an incredible experience. The programs were thoughtfully scheduled to maximize my learning opportunities, and the networking events were perfectly timed to help me expand my professional connections. I left feeling more informed and connected.

Meghana Joshi, Managing Principal, MG2

What an amazing event where so many individuals in the cold storage industry came together and collaborated on opportunities and the future of the market. I'm already looking forward to next year!

Nick Schram, Vice President, Curran Contracting Company





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### Who Sponsors I.CON Cold Storage?

Nearly 80 companies sponsored I.CON Cold Storage in 2024. They know that NAIOP provides unparalleled access to their target audience of industry power players.

- |                                      |  |   |
|--------------------------------------|--|---|
| ABM Industries Inc.                  | ESI Group  | PGIM  |
| All Weather Insulated Panels         | Evans General Contractors                                | PNA Construction Technologies                           |
| Alston Construction                  | FALK   | Powers Brown Architecture                               |
| Alta Refrigeration, Inc.             | FCL Builders   | Primus Builders   |
| Ambrose Property Group               | FiberTite Roof Systems (Seaman Corp)                     | PrimX Industries  |
| Amicus Network (Safety Net Access)   | Flexspace  | Proslab (Concrete Fiber Solutions)                      |
| ARCOLD Design Build                  | Florida Power & Light                                    | Providence Engineering                                  |
| Bekaert                              | FREEZ Construction                                       | Raise the Roof Logistics                                |
| Bennett & Pless Structural Engineers | Global Roofing Group                                     | RE Lewis Refrigeration                                  |
| BGO                                  | Graycor Construction Company                             | RealCold  |
| Bohler                               | Greek Design Build                                       | Saxum Real Estate                                       |
| BranchPattern, Inc.                  | Hansen-Rice, Inc.  | Scannell Properties                                     |
| Brinkmann Constructors               | HeatCraft Refrigeration Products<br>(Magna by Heatcraft) | SRSI  |
| C.R. Crawford Construction Company   | Industrial Building Group                                | Stellar   |
| CBRE National Food Facilities Group  | Innovative Refrigeration Systems                         | TiCold  |
| CenterPoint Properties               | Johns Manville   | Trillion Sources  |
| Choate Construction Company          | Karis Cold   | United Insulated Structures<br>(Power United Insulated) |
| CMC Design Build, Inc.               | Kingspan Insulated Panels                                | Unitherm  |
| Colliers                             | KSS Architects   | Vapor Armour  |
| Conewago                             | Layton Construction                                      | Ware Malcomb  |
| CoStar Group                         | Lineage  | WDS Construction  |
| Crawford Hoying                      | Mainspring Energy  | Weiland, Inc.   |
| Cushman & Wakefield                  | Menard USA   | Westmount Realty Capital                                |
| Ductilcrete                          | Metl-Span (Nucor)  | Whiting-Turner Contracting Company                      |
| Dynamic Energy Solutions             | Partner Engineering & Science                            | Wonderful Real Estate                                   |
| Epstein                              |  |   |

| LEVEL    | REGISTRATIONS | SPONSORSHIP BENEFITS  | INVESTMENT |
|----------|---------------|---|------------|
| PREMIER  | TEN           | Co-sponsorship of opening keynote sessions and welcome reception, premium pre-conference promotional package, premium exhibit location plus one exclusive sponsor item.<br><b>CHOOSE ONE:</b> two bonus registrations, print or digital advertising space, or tabletop exhibit in premium location. | \$15,995   |
| PLATINUM | FOUR          | Co-sponsorship of opening keynote sessions and welcome reception, premium exhibit location.<br><b>CHOOSE ONE:</b> two bonus registrations, print or digital advertising space, or tabletop exhibit in premium location.   | \$13,995   |
| GOLD     | THREE         | Co-sponsorship of one block of concurrent education sessions, project tour, or networking break.<br><b>CHOOSE ONE:</b> two bonus registrations, print or digital advertising space, or tabletop exhibit in a preferred location.  | \$6,995    |
| SILVER   | TWO           | Recognition in conference common areas.<br><b>CHOOSE ONE:</b> two bonus registrations, print or digital advertising space, or tabletop exhibit.   | \$5,995    |

All sponsorships include: recognition on the conference website and in the conference app, and an option to purchase additional registrations at a discounted rate.

TO SECURE YOUR SPONSORSHIP, CONTACT:

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