

2010 Guide to Economic Development AUTHORITIES



You'll find it all right here:

The nearly three dozen economic development authorities throughout the U.S. listed here can help you attract businesses to your area and to your developments.

This annual guide includes sources, key people to contact and Web site addresses. It also outlines many of the myriad incentives available, ranging from energy saving rebates, state and local enterprise zones, bond financing, public/private initiatives and training assistance. Plus, site selection and financing help and assistance in navigating approvals.

British Columbia

City of Surrey- Economic Development

Donna Jones
econdev@surrey.ca
www.surrey.ca
14245 56th Avenue,
Surrey, BC V3X 3A2
P: (604) 591-4128

The City of Surrey with a population of over 462,000 is one of Canada's fastest growing cities. Campbell Heights Business Park, one of the largest business parks in the Metro Vancouver area, is available to accommodate large footprint high-end developments within Surrey. www.campbellheights.ca

California



City of Hesperia

Steven J. Lantsberger, CED/EDFP
slantsberger@cityofhesperia.us
www.cityofhesperia.us
9700 Seventh Avenue,
Hesperia, CA 92345
P: 760-947-1906

Located in California's Inland Empire, Hesperia offers miles of available I-15 frontage, a variety of inducements, lower acquisition costs, and greater returns on your investments.



Riverside County Economic Development Agency

Rob Moran
rmoran@rivcoeda.org
www.rivcoeda.org
1325 Spruce Street, Suite 400
Riverside, CA 92507
P: 951-955-6673

The Riverside County Economic Development Agency is dedicated to facilitating your move or expansion into Riverside County by offering assistance with Site Selection, Employment & Training, Industrial Development Bonds, Fast Track Permit Processing and Infrastructure costs. We also offer Enterprise Zone Incentives and Recycling Market Development Incentives.

Colorado



Arvada Economic Development Association

Lila Nigh, Deputy Director
Lila@arvada.org
www.aeda.biz
8101 Ralston Road,
Arvada, CO 80002
P: 720-898-7010

Arvada, Colorado, a beautiful first-ring suburb of Denver, the Mile High City, retains a small-town feel even with its established population of 107,702. Arvada's land encompasses nearly 23,000 acres offering an opportunity

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for retail, office, and industrial development for new and existing businesses. Three proximate interstate highways provide easy access to the larger metropolitan region, Denver International Airport, and mountain venues. An extraordinary trail system links with Denver trails on the east and the foothills of the Rocky Mountains to the west, punctuated with thousands of acres of parks and open spaces. The City offers a pro-business environment, highly educated workforce, and is near several world-class universities and research institutions. These attributes position the community firmly among one of the most competitive cities in Colorado.

Florida



City of Cocoa

Mary Sharpe, Manager
 msharpe@cocoafl.org
www.cocoafl.org
 Office of Economic Development,
 65 Stone Street
 Cocoa, FL 32922
P: (321) 433-8525

A new 1100 acre industrial commerce park with 200 car railhead service on I-95 shovel ready sites. 7,000 new residential lots. 10 minutes to Port Canaveral and its new container cargo shipping center, and 15 miles to Kennedy Space Center with its new 320 acre life sciences research park. Only 35 minutes to Orlando International Airport.



Cornerstone Regional Development Partnership

Jerry Mallot
 bizrelo@jacksonvillechamber.org
www.expandinjax.com
 3 Independent Drive,
 Jacksonville, FL 32202
P: (904) 366-6639

Jacksonville and Northeast Florida offer business-friendly environments with a readily employable, skilled workforce. Advantages in intermodal transportation and an outstanding quality of life provide companies with endless opportunities. With the perfect balance of work and play, Jacksonville is a city without limits.



JACKSONVILLE
 ECONOMIC DEVELOPMENT
 COMMISSION

Jacksonville Economic Development Commission (JEDC)

Ron Barton
 barton@coj.net
www.jaxdevelopment.org
 1 West Adams Street, Suite 200,
 Jacksonville, FL 32202
P: (904) 630-1858

The JEDC is the Community Redevelopment Agency, Downtown Master Developer and public sector partner for economic development in Jacksonville, Florida. Contact us to learn more about development opportunities in Downtown Jacksonville, Cecil Commerce Center and throughout all of Jacksonville. Let us help you grow and invest in one of the hottest markets in the Southeast.



Metro Orlando Economic Development Commission

Mike Bobroff
 mike.bobroff@orlandoedc.com
<http://www.OrlandoEDC.com>
 301 East Pine Street, Suite 900
 Orlando, FL 32801
P: 407-422-7159

From urban space in a thriving downtown to rural land with easy transportation connections, Metro Orlando has what you are looking for. With a robust inventory that includes over 144 million square feet of industrial space and nearly 70 million square feet of office space, Metro Orlando can still accommodate build-to-suits on developable land parcels. The sheer quantity and diversity of office and industrial property in Metro Orlando means that companies growing in, or relocating to, the region are virtually assured of finding the space or land suited to their specific needs.



William J McDermott, CEcD
 wmcdermott@seminolecountyfl.gov
www.businessinseminole.com
 1055 AAA Drive, Suite 145
 Heathrow, FL 32746
P: (407) 665-7132

Nothing adds to productivity and profit than having your company in the right location. Lately, more and more companies are discovering the location is Seminole County. A superior lifestyle, the state's best school system and weekends that make the workweek worthwhile.

Illinois



Economic Development Corporation of Decatur & Macon County

J. Craig Coil
 ccoil@decaturedc.com
www.decaturedc.com
 101 S. Main, LL5,
 Decatur, IL 62523
P: (217) 422-9520

The Economic Development Corporation of Decatur and Macon County assists businesses with location, relocation, and expansion services through state and local incentive packages, Enterprise Zone, Foreign Trade Zone, information gathering, and technical support. Come see Decatur in a Whole New Light!



Illinois Valley Area Chamber of Commerce and Economic Development

Barb Koch
 ivaced@ivaced.org
www.ivaced.org
 300 Bucklin, P.O. Box 446
 LaSalle, IL 61301
P: (815) 223-0227

Available site, building and location information.... I-80 & I-39.

Kentucky



Northern Kentucky Tri-County Economic Development Corporation

Karen Finan
 kaf@NorthernKentuckyUSA.com
www.NorthernKentuckyUSA.com
 300 Buttermilk Pike,
 Covington, KY 41017
P: (888) 874-3365

Northern Kentucky Tri-County Economic Development Corporation markets and promotes three Northern Kentucky counties - Boone, Campbell and Kenton Counties - on a national and international basis, as the prime location for new and expanding businesses

Maryland



City of Bowie Economic Development Office

John Henry King
 jhking@cityofbowie.org
<http://www.cityofbowie.org>
 2614 Kenhill Drive,
 Bowie, MD 20715
P: (301) 809-3042

The City of Bowie is ready to help with your business location needs, whether it is current market information, introductions to key officials in the development or site location process, or just general information about business opportunities. Ask about our special redevelopment opportunities in Old Town Bowie.



Frederick County Office of Economic Development

Laurie M. Boyer
 lboyer@fredco-md.net
www.discoverfrederickmd.com
 5340 Spectrum Drive, Suite A
 Frederick, MD 21703
P: (301) 600-1058

The Frederick County Office of Economic Development (OED) serves as the primary contact for businesses who are interested in expanding and relocating to Frederick County. OED assists businesses with all facets of their projects including site selection, permitting, financial assistance and workforce issues.



Harford County Office of Economic Development

Eileen Y. Frado, Senior Business Development Associate
 eyfrado@harfordcountymd.gov
www.harfordbusiness.org
 220 South Main Street,
 Bel Air, MD 21014
P: (410) 638-3059

The Harford County Office of Economic Development (OED) facilitates business retention, growth, and investment to stimulate high-quality job creation and enhance the County's quality of life.

New Jersey

Gloucester County Department of Economic Development

Lisa Morina
 lmorina@co.gloucester.nj.us
www.gloucestercountynj.gov
 115 Budd Boulevard,
 West Deptford, NJ 8096
P: (856) 384-6930
 The Gloucester County Department of Economic Development works to attract and retain quality employers, train eligible employees, enhance and rehabilitate existing housing and aid municipalities in community improvements.

Nevada



City of Las Vegas

June Johns
 obd@LasVegasNevada.GOV
www.LasVegasNevada.gov/OBD
 400 Stewart Ave, 2nd Floor
 Las Vegas, NV 89101
P: 702-229-6551

The City of Las Vegas Office of Business Development: the resource for new and expanding businesses as well as downtown redevelopment projects and activities.

Ohio



Buckeye Power, Inc.

Dennis Mingyar
 dmingyar@buckeyepower.com
www.buckeyepower.com
 6677 Busch Blvd.,
 Columbus, OH 43229
P: 800-282-6962

Buckeye Power and its 24 electric cooperatives serve new and growing businesses in 77 of Ohio's 88 counties. Manufacturers and processors value the benefits of an exurban Ohio location with its accessibility to major markets and raw materials.

Pennsylvania

Penn-Northwest Development Corporation

Larry D. Reichard
 lreichard@penn-northwest.com
www.penn-northwest.com
 749 Greenville Road, Ste. 100,
 Mercer, PA 16137
P: 724-662-3705
 Penn-Northwest Development Corporation is a private, non-profit economic development corporation focused on the attraction and retention of business and industry in the Mercer County area.

Texas



The Colony Economic Development Corporation

Kerri Samford, AICP
 edc@thecolonytx.org
www.thecolonyedc.org
 6800 Main Street,
 The Colony, TX 75056
P: 972-624-3127

The Colony is ideal for locating your retail, corporate headquarters, light assembly, or distribution facility. We are located 20 miles north of Downtown Dallas on S.H. 121 between Frisco and Lewisville.

Virginia



City of Fairfax Economic Development Office

Geoff Durham
 gdurham@fairfaxva.gov
www.fairfaxva.gov
 10455 Armstrong Street, Room 207
 Fairfax, VA 22315
P: (703) 385-7862

Promotes the city's office and retail spaces to business prospects and vacant commercial properties to developers. Assists businesses in their location decisions and processing through the city's administrative procedures. Serves as facilitator for existing businesses in working through issues with city policies. ■