



Sign up Today

If you're eligible to participate in the Corporate Membership Program—join today and take advantage of the savings now!

Simply fill in a membership application at naiop.org, or contact a member service specialist at membership@naiop.org or 800-666-6780.

NAIOP, the Commercial Real Estate Development Association, represents the commercial real estate industry. It provides strong advocacy, education and business opportunities, and connects its members through a powerful North American network.



Chapter-Based
Corporate Membership
Program

NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

Corporate Headquarters
2355 Dulles Corner Boulevard | Suite 750
Herndon, VA 20171
703-904-7100
naiop.org

NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

Boost Your Employees' Careers and Save Money

Are you aware of NAIOP's Corporate Membership Program?

You can save money instantly by joining NAIOP with four or more employees from your company. Every additional employee who joins the same local chapter receives membership at a discounted rate—saving you money and allowing them to enjoy the benefits of NAIOP membership.

The NAIOP Corporate Membership Program will save your company a minimum of \$150 on NAIOP membership dues for each person after three full members. The more employees you add to your corporate membership, the greater the savings.



Expanding Your Membership Has Never Been Easier

Corporate membership is a perfect opportunity to increase your company's participation in NAIOP, without much added expense. Here are some ways you can achieve corporate membership:

- ➔ **Add additional members.** The second and third members receive a discount of at least \$300 off the full member dues. If you already have three members within the same chapter, add a fourth—or more—at a substantially discounted price.
- ➔ **Recruit your company's young professionals and get them involved.** All members 35 and under are eligible to take advantage of the membership benefits designed for our Developing Leaders Program, including professional development and educational opportunities to further their careers, even if they are a part of your corporate membership.
- ➔ **Get your company's CEO involved in NAIOP.** Show him/her the tremendous local and corporate benefits available to all levels of employees.

How It Works

It's simple! ***Your company must have a minimum of four individuals within the same local NAIOP chapter.*** The first joining member pays the full membership rate; the second and third members from the company pay the affiliate membership rate; and the fourth and every subsequent member who joins will receive **at least \$150 off** the affiliate member rate. *Please note that specific dues rates are determined by individual chapters.*

Each year, the first member to join (paying the full membership rate) will receive the annual invoice listing all of the individuals participating in the program and the total corporate membership dues. All members will renew at the same time.



New members may be added anytime during the year and will automatically assume the anniversary date of the corporate membership for billing purposes.

Program Benefits

Each individual member in the program can take advantage of valuable benefits:

- ➔ Connections in your local market chapter and across North America, with unmatched networking, education and business development.
- ➔ Critical legislative representation at the local, state, provincial and federal levels.
- ➔ Discounts to special programming and education opportunities for professionals of every level - from Developing Leaders to CEOs, and everyone in between.
- ➔ A complimentary subscription to Development magazine.
- ➔ Access to the online membership directory of industry leaders from across North America.
- ➔ Discounts on publications, sold on a corporate and chapter level.

The more members who join under the Corporate Membership Program, the greater the NAIOP membership benefits and the more money your company saves. Enhance your colleagues', employees' and your professional development by gaining access to NAIOP's countless opportunities for superior education and engaging networking events.